

April 26, 2022

The Manager,
Listing Department,
BSE Limited,
Phiroze Jeejeebhoy Tower,
Dalal Street,
Mumbai 400 001.
Tel no.: 22721233
Fax No.: 22723719/ 22723121/ 22722037
BSE Scrip Code: 542773

The Manager,
Listing Department,
The National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor, Plot C/1, G Block,
Bandra - Kurla Complex, Bandra (E),
Mumbai 400 051.
Tel No.: 2659 8235
Fax No.: 26598237/ 26598238
NSE Symbol: IIFLSEC

Dear Sir/Madam,

Sub: Press Release on the Audited Financial Results for the quarter and year ended March 31, 2022

We enclose herewith the press release on the Audited Financial Results of the Company for the quarter and year ended March 31, 2022.

Thanking You,

Yours faithfully,

For IIFL Securities Limited



Meghal Shah
Company Secretary
Encl: as above

IIFL Securities Limited

Corporate Identity Number: **L99999MH1996PLC132983**

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IIFL Securities Limited

Press Release

For immediate publication

Mumbai, India

26th April, 2022

IIFL Securities Ltd Consolidated Financial Results for the year ended March 31, 2022

- Total Income stood at Rs 1,317 Cr for the year (up 52% y-o-y)
- Profit after tax stood at Rs. 306 Cr for the year (up 38% y-o-y)
- Assets under custody stood at Rs. 1,30,479 Cr (up 198% y-o-y)

Summary: Consolidated – FY22

Rs .Crore	Year ended March 31, 2022	Year ended March 31, 2021	Y-O-Y
Total Income	1,316.6	867.8	52%
Profit Before Tax	402.1	284.7	41%
Total Comprehensive Income	305.7	221.0	38%

Summary: Consolidated – Q4FY22

Rs. Crore	Quarter ended March 31, 2022	Quarter ended March 31, 2021	Y-O-Y	Quarter ended December 31, 2021	Q-O-Q
Total Income	362.0	256.3	41%	368.0	(2%)
Profit Before Tax	105.5	91.6	15%	113.4	(7%)
Total Comprehensive Income	79.7	77.7	3%	86.0	(7%)

Mr. R. Venkataraman, Managing Director, commented on the financial results: “All our business segments have performed exceptionally well during the year. Our investment banking segment has posted an all-time high revenue of Rs. 150 crores for the full year. We have made significant investment in technology and added manpower during the year. Our customer acquisition has been robust and we expect the same to continue.”

Retail and Institutional Broking

IIFL Securities is a key player in both retail and institutional segments of the capital market. We have over 2500 points of presence across India and provide unparalleled research coverage on 263+ companies.

For the quarter, the average daily market turnover (including F&O) for the broking business was Rs 1,11,535 Cr (BSE + NSE), up 153% y-o-y and 34% q-o-q.

Total broking revenue was Rs 156.9 Cr for the quarter ended March 31, 2022, up 26% y-o-y.

IIFL's Institutional broking segment has over 780+ domestic and foreign clients. It provides comprehensive research coverage, covering over 263 stocks across 20+ sectors accounting for over 78% of India's market capitalization.

Financial Products Distribution (FPD)

IIFL Securities offers a wide range of products such as mutual funds, insurance, IPOs, bonds, AIF and others, targeting retail clients. FPD AUM stood at Rs. 16,963 Cr. Insurance premium stood at Rs 59.4 Cr for the quarter, up 46% y-o-y and 8% q-o-q. Mutual Fund AUM stood at Rs 7,130 Cr, up 38% y-o-y and 4% q-o-q as at March 31, 2022. SIP AUM grew by 47% y-o-y and 5% q-o-q to Rs 1,507 Cr.

Investment Banking

In the previous quarter, our investment banking division completed 4 deals comprising IPOs, QIPs and debt transactions. Select transactions completed by us include the IPOs for Vedant Fashion and Equitas Small Finance Bank. Our deal pipeline remains robust and we are running multiple transactions which are at various stages of execution. We are well positioned to grow our segment given our superior research and strong distribution capabilities.

Awards and Accolades:

- IIFL Securities received 'Most Innovative Wealth, Asset and Investment Management Services' at World BFSI Congress
- IIFL Securities was recognized as one of the 'Most Trusted Brands of India' by Zee Business.
- IIFL Securities received 'Great Place to Work' award for the fourth time in a row.

About IIFL Securities

IIFL Securities Ltd (NSE: IIFLSEC, BSE: 542773) is one of the key capital market players in the Indian financial services space. IIFL Securities along with its subsidiaries offers advisory and broking services, financial products distribution, institutional research and investment banking services.

IIFL Securities has established itself through a combination of leading-edge technology, diverse product offerings, management expertise, and a wide network of branches across India. The Company has developed long-term relationships with its customers with sustained high quality performance and continues to be their preferred investment partner.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell IIFL products, services or securities. The press release, results and presentation for analysts/press for the quarter and the year ended March 31, 2022, are available under the [Investor Relations](#) section on our website www.iiflsecurities.com.

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